

# Dania Furniture Sees a 65% Reduction In HVAC Energy Consumption with the CATALYST



Founded in 1963 as Scandinavian designs in San Rafael, California, the company now operates across seven states under the names Scandinavian Designs, Plummers and Dania. The Kirkland, WA location is one of five in the greater Seattle area.



## The Challenge

Dania Furniture was one of the first installations on which the CATALYST was included for installation with brand new equipment as part of an equipment replacement contract.



## The Project

Include the CATALYST and the eIQ Platform on six new rooftop-packaged HVAC units which were being installed to replace units which had reached end-of-life. The project was completed in September 2010.



## Summary

One of our earliest clients, Dania continues to enjoy significant savings through the CATALYST and eIQ Platform. The CATALYST and eIQ Platform portion of this project attracted 50% utility funding – strongly subsidizing the price of equipment replacement. The eIQ Platform provides Dania’s facility management team with constant diagnostics and real-time fault detection, in order to keep their new equipment in peak operating efficiency.



## Powerful Results

HVAC Energy Savings:  
**65% Energy Reduction**

Fan Savings:  
**80% Reduction**

Total Savings:  
**109,119 kWh**

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